## Biographical Description for The HistoryMakers® Video Oral History with Richelle Parham

PERSON

Parham, Richelle, 1967-

Alternative Names: Richelle Parham;

Life Dates: November 8, 1967-

Place of Birth: Baltimore, Maryland, USA

**Residence:** Los Angeles, CA

Work: Seattle, WA

**Occupations:** Marketing Chief Executive

## **Biographical Note**

Marketing executive Richelle Parham was born on November 8, 1967 in Baltimore, Maryland. After graduating from Bryn Mawr School for Girls in 1986, Parham received her B.S. degree in both marketing and design and merchandising from Drexel University in Philadelphia, Pennsylvania in 1991.

While attending Drexel University, Parham interned with fashion brand Valentino, serving as an assistant to the national sales manager. Upon graduation, she was hired by Citibank to work as an account manager. She left Citibank in 1994 when she joined the marketing agency, Digitas, as an account manager, handling clients such as AT&T Wireless and American Express. In 2004, she was promoted to vice president and general manager of Digitas' digital and direct marketing shop's Chicago office, where she built the websites of companies like Motorola, IBM, and AT&T Wireless, and pioneered banner campaigns, email marketing, and affiliate networking. From 2007 to 2008, Parham worked for Rapp Collins Worldwide as vice president of strategy and enablement, working with corporations such as AIG and Apple. Visa hired Parham in 2008 to serve as head of global marketing services; and, in May 2010, she was promoted to head of global marketing innovations and initiatives. In October 2010, Parham left Visa and joined eBay as chief marketing officer where she oversaw all of eBay's marketing operations and launched eBay Now, a same-day shipping service. Parham remained at eBay until its split with PayPal and subsequent restructuring in March, 2015. She joined the growth capital investment group, Camden Partners, in 2016, serving as a general partner focused on investments in global consumer companies in their growth stages.

Parham was made executive chair of the board of directors for the oral care product company, Shyn, in 2018. She has also served on the boards of mass media company, Scripps Network Interactive; technology nonprofit, Girls Who Code; Drexel University; clinical laboratory network, LabCorp; Best Buy; e.l.f. Cosmetics; and oral care product company, Ranir.

She has also received numerous awards for her work in the marketing industry, including the 2012 Women of Influence Award presented by the Silicon Valley / San Jose Business Journal, 2011 Top Executives in Marketing and Advertising ranked by Black Enterprise, and induction into the Direct Marketing News Marketing Hall of Femme in 2013. In 2014, Forbes listed Parham as one of the 50 most influential CMO's in the world, and in 2015, Black Enterprise named her amongst the 50 most powerful women in corporate America.

Parham is married to Sam Jones, and the two reside in Massachusetts.

Richelle Parham was interviewed by The HistoryMakers on August 20, 2019.

## **Related Entries**

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The Bryn Mawr School [STUDENT OF]
 [from ? to ?]
Drexel University [STUDENTOF]
 [from? to?]
   Dual B.S.
[STUDENTOF]
 [from? to?]
Valentino [EMPLOYEEOF]
 [from 1978 to ?]
   Intern; Assistant to the National Sales Manager
Citibank, N.A. [EMPLOYEEOF]
 [from 1998 to ?]
   Manager
Digitas [EMPLOYEEOF]
 [from 1994 to 2004]
   Account Manager
Digitas [EMPLOYEEOF]
 [from 2004 to 2007]
   VP, General Manager; Digital and Direct Marketing Shop
Rapp Collins Worldwide [EMPLOYEEOF]
 [from ? to ?]
```

VP, Strategy and Enablement

```
Head of Global Marketing Services
Visa, Inc. [EMPLOYEEOF]
 [from 1988 to ?]
   Head of Global Marketing Innovations and Initiatives
eBay [EMPLOYEEOF]
 [from 201011 to 201503]
   Chief Marketing Officer
Camden Partners [EMPLOYEEOF]
 [from? to?]
   Partner
Scripps Network Initiative [MEMBEROF]
 [from 201205 to 201803]
   Board of Directors
Girls Who Code [MEMBEROF]
 [from 2011 to ?]
   Advisor
Drexel University [MEMBEROF]
 [from 201405 to ?]
   Board of Directors
LabCorp [MEMBEROF]
 [from 201602 to ?]
   Board of Directors
Best Buy [MEMBEROF]
 [from 201803 to ?]
   Board of Directors
e.l.f. Cosmetics [MEMBEROF]
 [from 201803 to ?]
```

Visa, Inc. [EMPLOYEEOF]
[from ? to ?]

**Board of Directors** 

Shyn [MEMBEROF] [from 20181 to ?]

Chair

Ranir [MEMBEROF]

[from 2017 to 2018]

**Board of Directors** 

